

# Retail Parts Sales Associate – RV Dealership

## Wage

\$35,000 - \$60,000 a year

## Job Type

Full-time

**Number of hires for this role -1**

## Qualifications

High school or equivalent (Preferred)

## Benefits

- \*Health Insurance (we pay 1/2 of employee)
- \*401k (we match up to 3%)
- \*Vision Plan
- \*Supplemental insurance available through AFLAC
- \*PTO for full-time employees
- \*Paid holidays
- \*Employee Discounts
- \*Family owned and operated
- \*Proud partner of the Route 66 RV network
- \*Employee & family phone plan option

## Full Job Description

Do you have a love for RV's and the camping lifestyle? Can you share it with customers or use it to build accurate parts lists for the sales and service departments? Can you use a computer, parts catalogs, and love the idea of Friday lunch BBQ's? Apply today online or at Minnesota's friendliest RV dealership, Kroubetz Lakeside Campers, and put your knowledge and skills to good use.

Looking for a fun and exciting retail environment with an incredible customer base that carry's the top RV brands in the U.S., Kroubetz Lakeside Campers? You found it!

Our Average Parts and Accessories Sales Professionals make \$35,000-\$60,000/Year with hourly/salary rate and sales commissions combined. Excellent Benefits, Flexible Hours, Great Training, Tremendous Opportunity for Career Advancement in a Growing Organization.

Looking for full-time candidates.

Must-Have an AWESOME and Enthusiastic Attitude and enjoy serving our customers!

Key Result Areas:

- High energy
- Enthusiasm
- Smiles
- Customer Service
- Retail Sales of Parts and Accessories
- Be a Positive Member of our Team Environment

Responsibilities and Duties:

- World Class Customer Service
- Provide excellent customer service to all of the dealership's customers, greeting customers immediately, in a courteous and friendly manner
- Possess the ability to work with several customers at one time while maintaining individual customer satisfaction
- Handle telephone transactions quickly, and courteously.

- Point out any sales, specials, or new merchandise to customers
- Assist customers with their selection of merchandise and offer additional product that compliments the purchase
- Accept cash & credit card payments for merchandise purchases
- Keep cash register accurate
- Notify customers when special orders or back-ordered items are received
- Handle customer complaints reasonably, showing empathy and a positive attitude, and demonstrate our commitment to excellent customer service and making things right
- Retail Sales of General Merchandise
- Provide prompt and accurate service at the cash register
- Conduct or participate in periodic physical inventory of all merchandise (counts, reports etc.)
- Create well-organized presentations, which appeal to our customers
- Ensure merchandise displays are stocked, clean, dust free, and appealing to customers
- Continuously maintain showroom product availability by stocking shelves and displays
- Maintain/update customer mailing lists
- Maintain proactive communication with our customers to make aware of new product and specials
- Attend training sessions and department meetings to keep current with merchandising & inventory control issues
- Maintain high standards of professional appearance daily
- Other duties as assigned

#### Physical Demands

- Must have the ability to stand and walk the sales floor for most of the day
- Frequently required to bend, stoop, crouch, reach, and lift 35 lb. of merchandise

#### Working Conditions

- Majority of work is conducted indoors; however, some outdoor booth sales are conducted periodically during open houses or other events

#### Qualifications and Skills Commitments

- Treat all employees and customers fairly, courteously, and with dignity
- Be prompt and available for flexible scheduling
- Demonstrate professionalism in providing customer service
- Attend training sessions to keep current in Product Knowledge
- Accept direction, follow instructions and work well with others

#### Qualifications & Job Requirements:

- Must have the ability to get along with broad customer base
- Experience in retail sales preferred
- Experience with Point-of-Sale & computerized inventory systems or the ability to quickly learn

#### Job Type: Full-time

Pay: \$35,000.00 - \$60,000.00 per year

#### Schedule:

- 40 hours per week plus overtime if needed.
- Every other Saturday, with one every other weekday off.

#### Supplemental Pay:

- Bonus pay if eligible
- Commission pay

Education:

- High school or equivalent (Preferred)

Work Location:

- One location

Work Remotely:

- No

Work Location: One location

## **About Us**

Kroubetz Lakeside Campers is the area's only Route 66 dealer and Minnesota's friendliest dealer. We are a full-service RV dealership that takes trades. We are proud to have for sale Forest River, Grand Design, Alliance RV, Yetti Fish Houses, and Toy Haulers.